# APPLIED MECHANISM DESIGN FOR SOCIAL GOOD

**JOHN P DICKERSON** 

Lecture #26 - 04/29/2021

CMSC828M Tuesdays & Thursdays 2:00pm – 3:15pm



# **ALLOCATING SPECTRUM**

### Radio spectrum is a finite natural resource

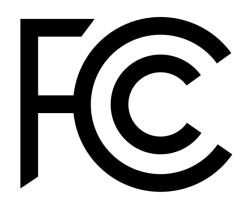
Interference issues, not infinitely divisible

### Bands are heterogeneous but similar

- Bands support different levels of data transfer
- Bands support different levels of transfer clarity

# FCC allocates bands of spectrum to various industries and firms within those industries; wants:

- Efficiency aka maximize social welfare?
- Revenue/Profit maximization?
- Practice: can improve both over, e.g., lotteries



### **UNITED**

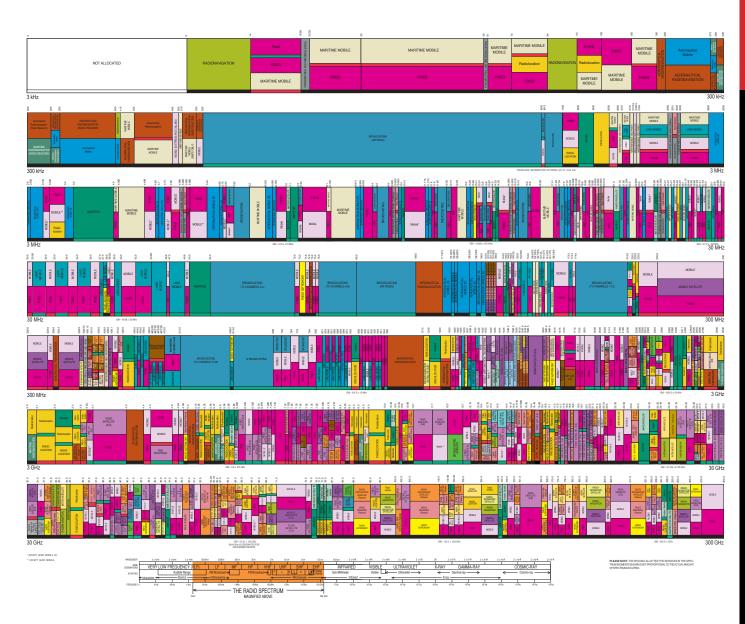
### **STATES**

### **FREQUENCY**

### **ALLOCATIONS**

#### THE RADIO SPECTRUM







# PRE-1980S: ALLOCATION BY COMMITTEE

### Interested firms present to an FCC committee

### Pros:

- Inherently multi-objective
- Firms explicitly make a case for the public welfare

### Cons:

- No revenue for the FCC
- Not a transparent mechanism
- Potentially high labor cost / slow speed
- Manipulate via backchannelling, bribery, etc.



### THE 1980S: LOTTERIES

Firms apply in advance and are accepted by the FCC FCC allocates band licenses via lottery

### Pros:

- Fair anyone can win regardless of money
- Simple and transparent

#### Cons:

- Rent-seeking: firm asks for more than it needs
  - Resell to other firms for profit
  - Negotiations take forever → unused spectrum
- Efficiency issues

# THE FAR FUTURE: SPOT MARKETS

What about immediate (re-)allocation of spectrum?

### Already exist: spot energy markets

- Some agents produce surplus energy
- Some agents require extra energy
- Market matches supply/demand immediately

### What about a spot spectrum market?

- Hardware isn't there yet
- Carriers make huge investments in infrastructure for specific bands of spectra – long-term licenses good here

Flexible hardware → spot market that prices bandwidth for a specific location and time → more efficient (someday)



# THE HERE AND NOW: SPECTRUM & INCENTIVE AUCTIONS

Rent-seeking & speculation on lotteries in the 1980s and 1990s publicized that the FCC was giving away a valuable commodity:

1993: US Congress tells FCC to implement auctions

### This was a new problem!

- Prior fielded large-scale auctions: English (ascending) or Dutch (descending), and bidding on single items
- The value of a band to a firm is a function of whether or not the firm gets neighboring bands, or what other firms are dong with neighboring bands (interference!)
- Complementarities and substitutes amongst bands





# THE HERE AND NOW: SPECTRUM & INCENTIVE AUCTIONS

### **Exposure** problem:

- Not sure how much firm will spend → firms underbid
- Firms can spitefully buy up a single area (e.g., NYC) knowing that a competitor has a nationwide buy plan → artificially increase prices
- Solution: combinatorial auctions, multi-clock auctions, etc.

### Implemented solution:

- Simultaneous ascending (fixed increments) auctions
- Firm #1 bids \$100k on DC, Firm #2 bids \$130k on DC and Chicago in one round; both firms see highest bids in each location, can adjust next bids accordingly



### COLLUSION

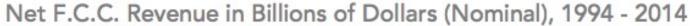
# Firms know that the FCC has some incentive to maximize revenue

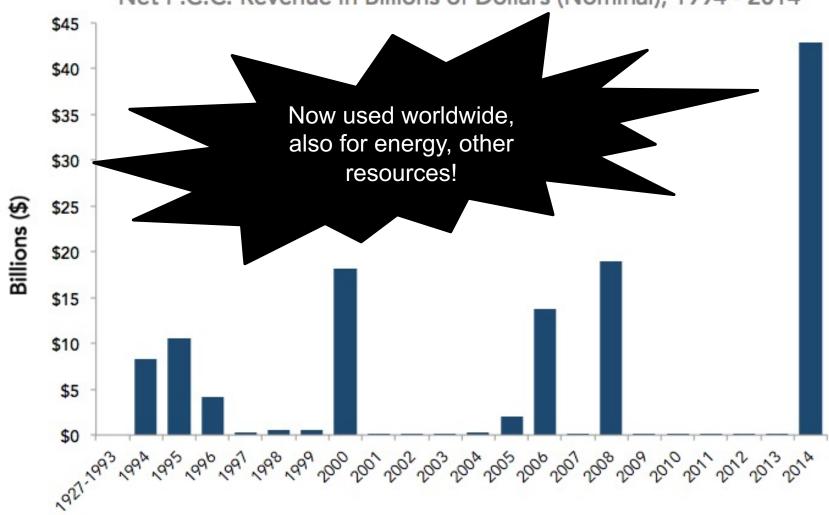
- Possible workaround: backchannel aka collude to reduce competition
- Explicitly illegal

#### Witnessed in the 1996:

- Mercury PCS, Omnipoint, 21<sup>st</sup> Century Bidding Corp encoded license area codes into the insignificant digits of their bids
- E.g., Mercury PCS bids \$100,000,486 to signal to competitors to stay out of license area code 486
- Settled with the FCC in 1998

### Over \$120 Billion in Revenue over 20 Years





Source: FCC data and Priceonomics

# THE HERE AND NOW: SPECTRUM & INCENTIVE AUCTIONS

Previously: FCC "owned" chunks of spectrum, gave them out to interested parties via chat, lottery, auction

Currently: we're all out of spectrum → nothing to allocate!

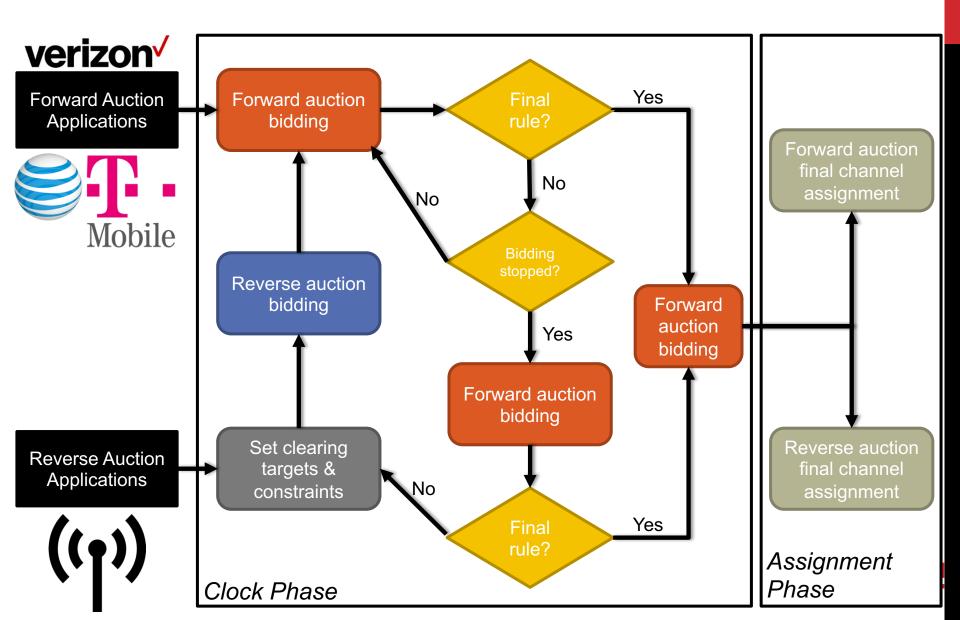
Need to re-allocate spectrum from old tech to new tech:

- Forward auction: buyers compete to buy goods (prices increase)
- Reverse auction: sellers compete to sell goods (prices decrease)

#### Incentive auction:

- 1. Reverse auction to incentivize old firms to relinquish broadcast rights to the FCC, aka sell their goods to the FCC
- 2. Forward auction sells rights to new firms

# FCC INCENTIVE AUCTION



### REVERSE AUCTION

Initial iteration started in March 2016, ended June 2016!

FCC is now the proud "owner" of 126 MHz of spectrum for the measly sum of US\$86.4 billion!

- FCC didn't actually pay; just holding onto it for forward auction
- It's possible that they "paid" too much, might have to redo

### How did they get this?

(Second half of this lecture will talk about those details.)

### **FORWARD AUCTION**

### Ascending auction:

- Not open cry, rather ascends in fixed increments (5-15%)
- Bidders reveal how many "units" they would buy at this price
- Constraints put on bidders based on previous rounds (activity rule)
- Various types of bids, e.g.:
  - All-or-nothing: satisfy entire bid or give me nothing
  - Switch bids: move demand from one generic spectrum band to another one

### If demand < supply, or prices won't cover reverse auction:

Increase price in high-demand areas until bidders drop out

If bidding stops & clearing target accomplished & profitable: finish!

## THE DOUBLE AUCTION

